



**Kiewit**

## **EPC & ALTERNATIVE CONTRACTING MODELS – WHAT REALLY DRIVES SUCCESS**

*Kevin Needham, President, Kiewit Power Engineering*

MAY 21, 2019



# KIEWIT OVERVIEW

**\$9  
BILLION**

In 2018, Kiewit earned  
revenues of \$9 billion

**FORTUNE  
500**

company for  
15+ years

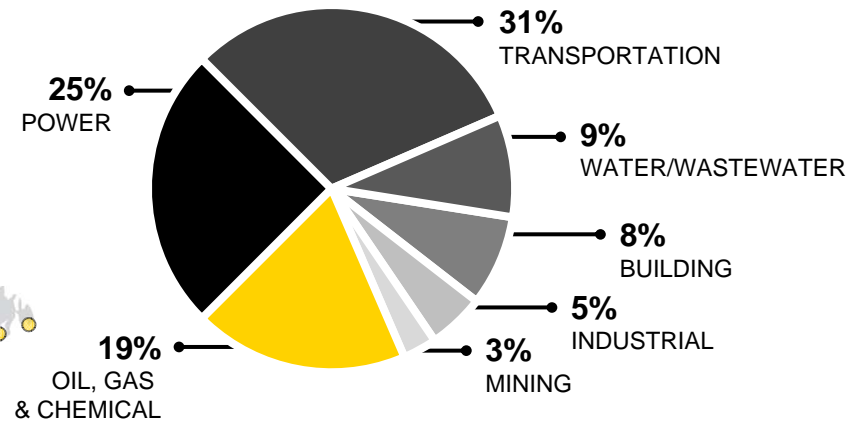
## MOBILE WORKFORCE

We send strong teams of staff and  
direct-hire craft to any location.

- ★ Power Headquarters
- Office Locations

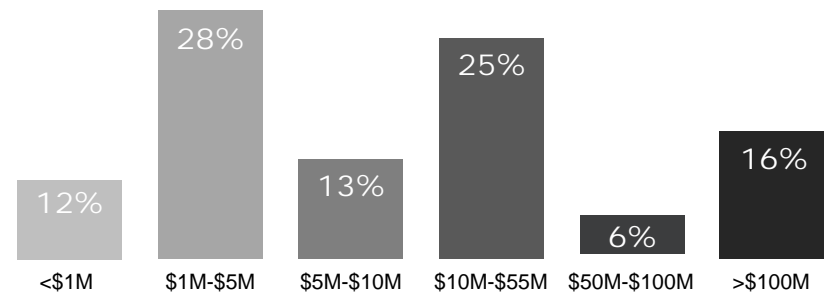


## REVENUE BY MARKET



## CONTRACT VALUE

No job is too large or too small. We deliver world-class  
solutions to projects of every size.



# DEFINING SUCCESS



SAFETY



QUALITY &  
ENVIRONMENT



BUDGET

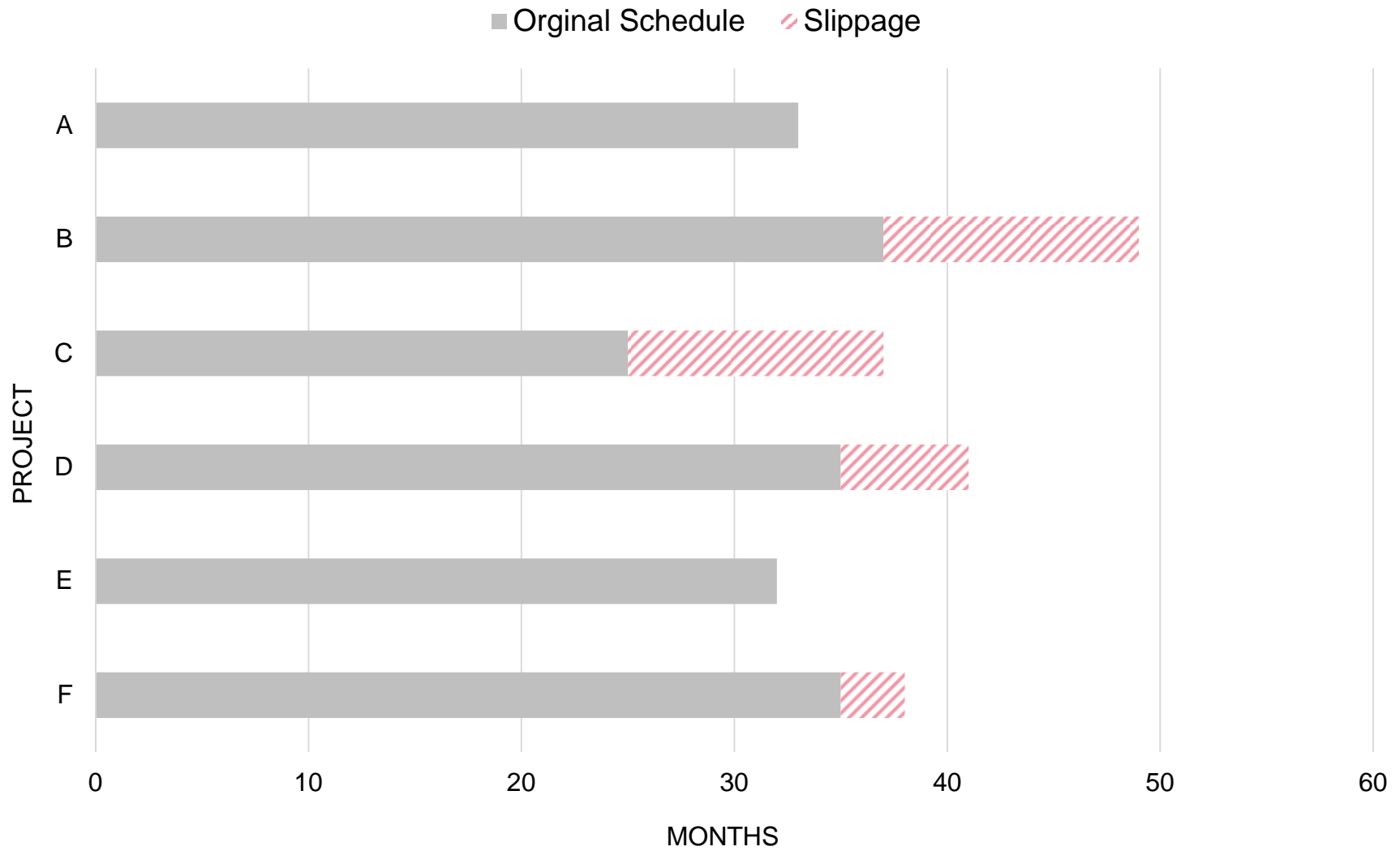


SCHEDULE



PERFORMANCE  
GUARANTEES

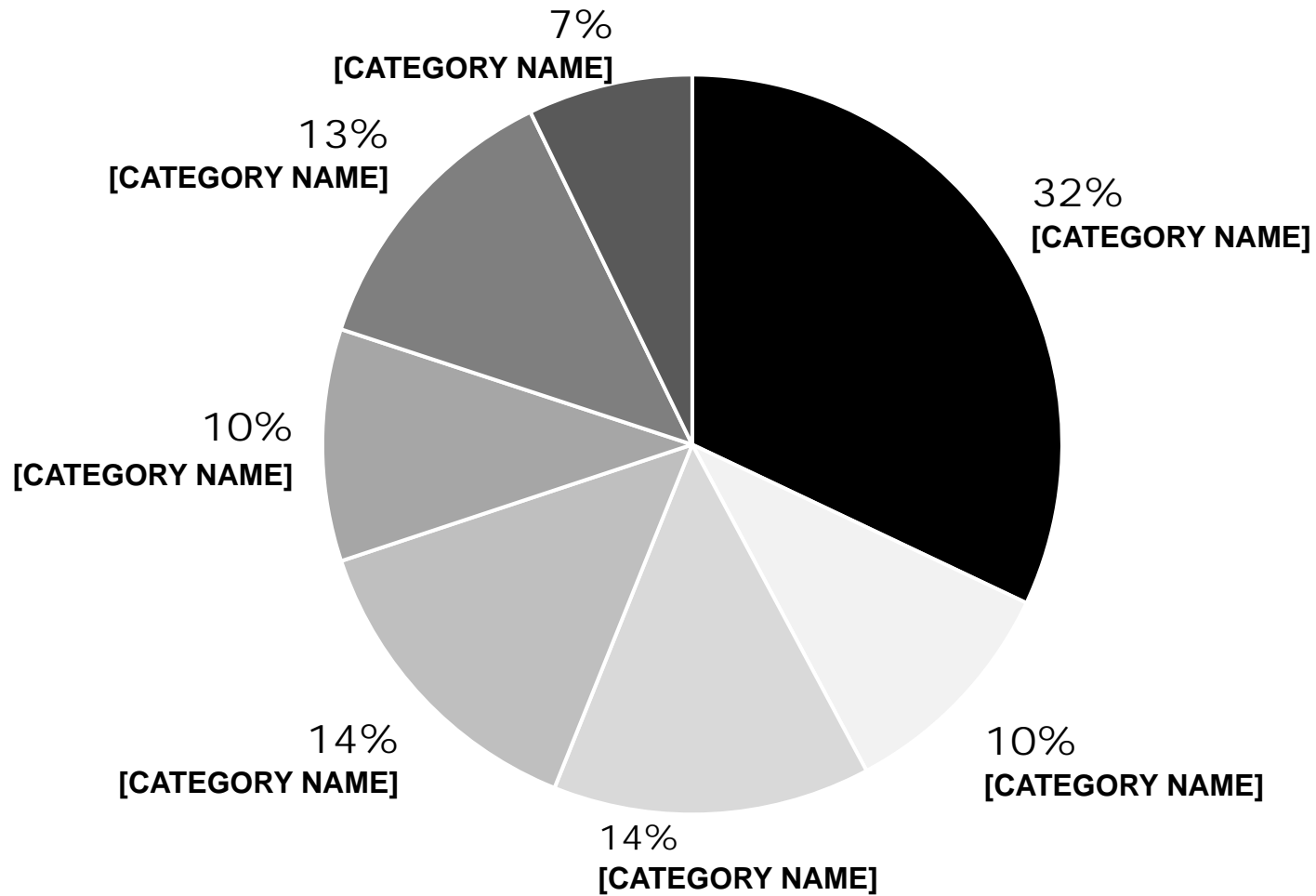
# SCHEDULE OVERRUNS



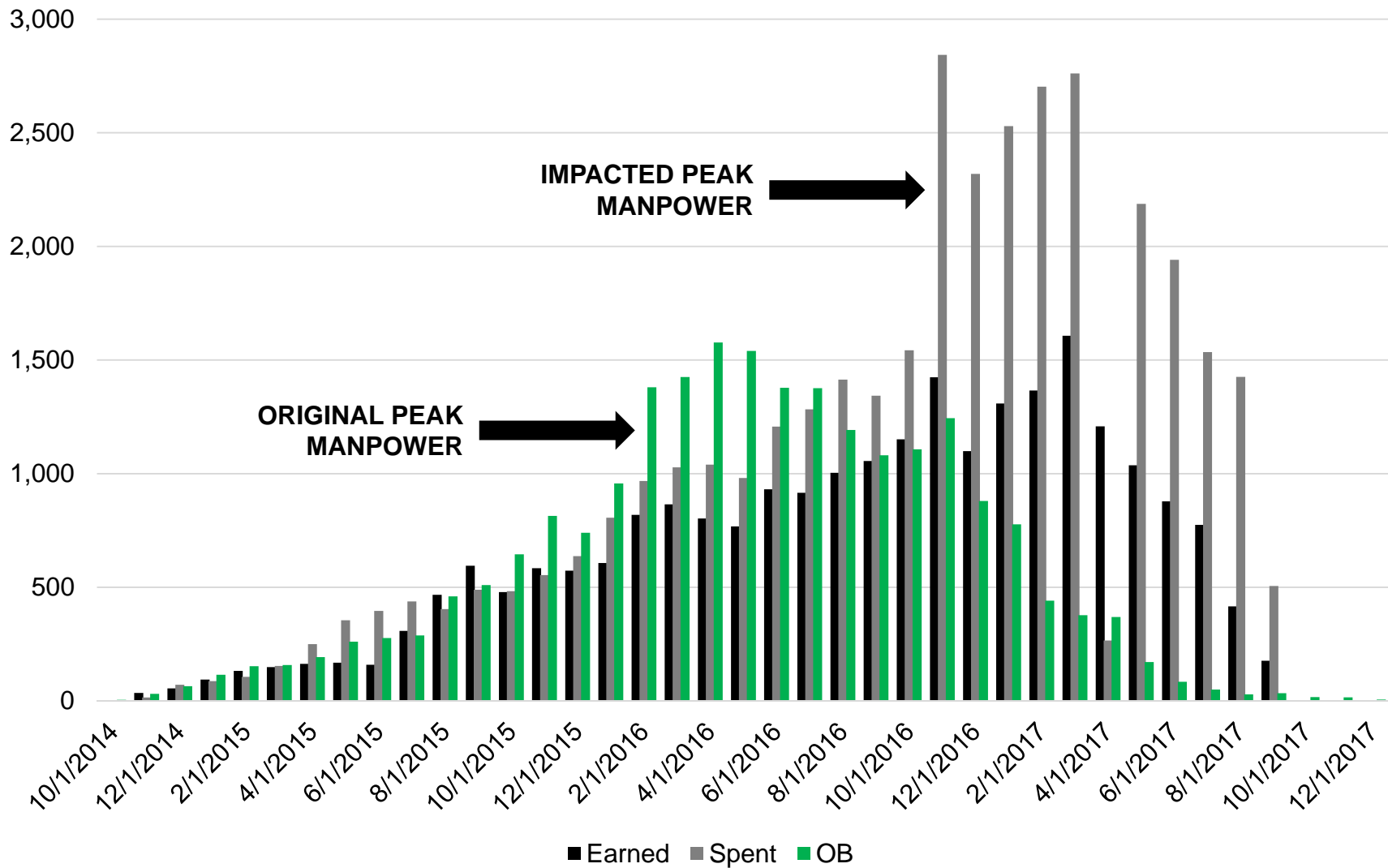
# COST OVERRUNS



# PROJECT COST RISKS ON 2 X 1 COMBINED CYCLE



# CONSEQUENCES OF SCHEDULE COMPRESSION







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